

New York State and Local
Employees' Retirement System
Police and Fire Retirement System
Public Employees' Group Life Insurance Plan
Thomas P. DiNapoli, Comptroller

# ANNUAL REPORT TO THE COMPTROLLER ON ACTUARIAL ASSUMPTIONS 

Teri E. Landin<br>Retirement Systems Actuary

July 2009

## Part 1 <br> EXECUTIVE SUMMARY

This report summarizes the most recent actuarial experience and includes my recommendation that we continue using our existing actuarial assumptions for the April 1, 2009 valuation. Next year is our regularly scheduled year to review all assumptions.

The April 1, 2009 valuation reflects the following overall experience:

1. An actual market rate of return for FYE 2009 of $-26.4 \% ; 5$ year average $=1.1 \%$; and 10 year average of 3.1\%
2. Present value of benefits of $\$ 148.9$ billion in ERS and $\$ 27.8$ billion in PFRS
3. Total net assets of $\$ 94.2$ billion in ERS and $\$ 16.7$ billion in PFRS
4. Total actuarial assets of $\$ 126.4$ billion in ERS and $\$ 22.4$ billion in PFRS
5. Annual salaries ( $4 / 1 / 08$ through $3 / 31 / 09$ ) total $\$ 24.1$ billion in ERS and $\$ 3.0$ billion in PFRS

The April 1, 2009 valuation will be used to generate employer contributions for FYE 2011, with local employers paying their bill on February 1, 2011. The ERS contribution rates will rise from $7.4 \%$ of payroll to $11.9 \%$. As a reference, the new entrant employer rate of a regular member is approximately $11 \%$. New members contribute $3 \%$ of their salary for their first ten years.

The average employer contribution in PFRS will rise from approximately $15.1 \%$ of payroll to $18.2 \%$. The new entrant rate for an average member in PFRS is approximately $20 \%$. Almost all members of PFRS are non-contributory.

Looking into the future, if our investments return 8\% annually, rates should continue to increase significantly over the next few years.

At the July 22, 2009 meeting of the Comptroller's Actuarial Advisory Committee, the above recommendations were unanimously approved.

Teri E. Landin
Retirement Systems Actuary
Dated: July, 2009

## PART II

## INTEREST ASSUMPTIONS

The funds of the Retirement System are invested within limitations set by the asset allocation policy and statute. Policy and statutes have changed over the years and there has been a corresponding shift in the composition of our portfolio. The changing structure of the portfolio is shown in Table 1.

In the last ten years, the size of the invested portfolio has decreased from $\$ 111.0$ billion to $\$ 109.0$ billion. The fixed income investments are purchased and held primarily under a "buy and hold" strategy, which is why the actuarial rate of returns for these investments use amortized cost values.

| Table I <br> Distribution of Investments of the Common Retirement Fund Dollar Amounts and Percentage of Portfolio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fiscal Year Ending March 31 (in Millions of Dollars) |  |  |  |  |
|  | 1999* |  | 2009 |  |
| Type of Asset | Amount | Percent | Amount | Percent |
| Government Bonds | \$24,907 | 22.4\% | \$14,547 | 13.4\% |
| Treasury Inflation Protection Securities | N/A | N/A | 12,478 | 11.5 |
| Corporate Bonds | 9,401 | 8.5 | 9,516 | 8.7 |
| Mortgages | 1,509 | 1.4 | 710 | 0.7 |
| Money Market | 2,542 | 2.3 | 3,827 | 3.5 |
| Equity Real Estate | 3,092 | 2.8 | 7,067 | 6.5 |
| Domestic Equities | 56,283 | 50.7 | 34,332 | 31.4 |
| International Equities | 10,115 | 9.1 | 13,539 | 12.4 |
| Absolute Return Strategy | -- | -- | 2,381 | 2.2 |
| Private Equity Investments | 3,160 | 2.8 | 10,564 | 9.7 |
| TOTAL | \$111,009 | 100.0 | 108,961 | 100.0 |
|  |  |  |  |  |

*The 1999 report used the amortized book value for bonds.

Table II shows the rate of return by investment over the last ten years. The total return on fixed income investments has generally been declining. Common stocks are more volatile than bonds and mortgages. The yield shown for non-fixed income investments fluctuates much more as a result of changes in market values.

| Table II <br> Retirement System's Rate of Investment Return By Type of Asset |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Type of Asset | 2000 | 2003 | 2006 | 2009 |
| Government Bonds | 7.9\% | 8.4\% | 6.1\% | 4.3\% |
| Corporate Bonds | 7.3 | 6.2 | 6.9 | 5.7 |
| Mortgages | 8.9 | 10.8 | 8.1 | 7.9 |
| Money Market | 5.3 | 1.8 | 4.0 | 1.7 |
| Domestic Equities* | 23.5 | -24.8 | 14.3 | -37.9 |
| International Investments* | 37.9 | -22.4 | 27.3 | -45.6 |
| Equity Real Estate | 24.8 | 18.4 | 35.2 | -32.7 |
| Private Equity Investments | 44.9 | -9.3 | 29.3 | -22.9 |
| Absolute Return Strategy | -- | -- | -- | -18.9 |
| *Time-weighted rate |  |  |  |  |

Table III contains general historical market segment returns for equities and fixed income. The equity returns were compiled from the Ibbotson/Sinquefield Monthly Returns. The fixed income information was obtained from the Leuthold Group.

| Table III |  |  |
| :---: | ---: | ---: |
| General Historical Returns |  |  |
| Calendar Years | Equities | Fixed Income |
| $1926-29$ | $19.19 \%$ | $4.31 \%$ |
| $1930-39$ | -0.05 | 3.62 |
| $1940-49$ | 9.17 | 2.62 |
| $1950-59$ | 19.35 | 3.55 |
| $1960-69$ | 7.81 | 5.43 |
| $1970-79$ | 5.86 | 8.70 |
| $1980-89$ | 17.55 | 11.70 |
| $1990-99$ | 18.26 | 7.99 |
| $2000-08$ | -3.59 | 5.93 |
| Inception (1926-2008) | 9.63 | 6.18 |

Table IV displays the Retirement System's rate of investment earnings on investments that we actuarially smooth (equities, international investments, private equity investments and equity real estate) and amortized cost investments (mortgages and bonds) for each of the last ten years.

| Table IV |  |  |  |
| :---: | :---: | :---: | :---: |
| Recent Retirement System's Returns |  |  |  |
| Fiscal Year <br> Ending 3/31 | Assets to be <br> Smoothed | Amortized <br> Investments | Total <br> Portfolio |
| 1998 | 40.8 | 8.2 | 30.4 |
| 1999 | 10.5 | 9.0 | 10.0 |
| 2000 | 26.9 | 7.6 | 21.5 |
| 2001 | -21.1 | 7.9 | -11.6 |
| 2002 | 0.4 | 9.5 | 3.3 |
| 2003 | -19.3 | 7.7 | -10.1 |
| 2004 | 40.4 | 7.7 | 28.5 |
| 2005 | 10.9 | 5.9 | 9.2 |
| 2006 | 19.3 | 6.0 | 15.9 |
| 2007 | 15.5 | 5.5 | 12.8 |
| 2008 | 1.0 | 6.0 | 2.4 |
| 2009 | -35.3 | 4.4 | $-20.3^{*}$ |
| *The <br> 2009 time-weighted rate of return on a market <br> basis was -26.4\% |  |  |  |

The rate of return on fixed income investments generally exhibits a declining pattern. We expect this rate of return to continue to decline based on our current holdings. The long term Treasury Bonds are slightly below 5\%, so with additional purchases of fixed income investments, the fixed portfolio's rate of return should not increase.

Assuming that the current asset allocation strategy continues to be $70 \%$ non-fixed and $30 \%$ fixed income investments, we recommend continuation of the $8 \%$ actuarial rate of return for the April 1, 2009 valuation. We also recommend that we continue using our five year smoothing method for our non-fixed income assets and retain amortized cost value for fixed income assets.

The current components of our salary scale assumptions are as follows:

|  | ERS | PFRS |
| :--- | :---: | :---: |
| Inflation (CPI) | $3.0 \%$ | $3.0 \%$ |
| Productivity and Merit (approx) | 2.4 | 3.7 |
| TOTAL | $5.4 \%$ | $6.7 \%$ |

The salary scale tables vary by age and result in an expected one-year increase on our population of $5.4 \%$ for ERS and $6.7 \%$ for PFRS.

Selected values showing the expected one year increase at various ages:

| AGE | ERS | PFRS |
| :---: | :---: | :---: |
| 25 | $9.24 \%$ | $16.25 \%$ |
| 30 | 7.76 | 9.99 |
| 35 | 6.62 | 6.89 |
| 40 | 5.87 | 5.90 |
| 45 | 5.40 | 5.76 |
| 50 | 5.01 | 5.81 |
| 55 | 4.75 | 6.09 |
| 60 | 4.59 | 6.87 |

Since inflation has the same effect on all public employees, the same inflation factor should be used for the ERS and PFRS salary scales. Recent national experience is detailed in Table V.

| TABLE V |  |  |  |
| :---: | :---: | :---: | :---: |
| Comparison of Annual Rates of Increase of Average Calendar Year Consumer Price Index and Wages |  |  |  |
| Year |  | (2) <br> Wages |  |
| 1971 | 4.30\% | 5.02\% | 0.72\% |
| 1972 | 3.30 | 9.80 | 6.50 |
| 1973 | 6.23 | 6.26 | 0.03 |
| 1974 | 10.97 | 5.94 | (-) 5.03 |
| 1975 | 9.14 | 7.47 | (-) 1.67 |
| 1976 | 5.77 | 6.90 | 1.13 |
| 1977 | 6.45 | 5.99 | (-) 0.46 |
| 1978 | 7.66 | 7.94 | 0.28 |
| 1979 | 11.26 | 8.75 | (-) 2.51 |
| 1980 | 13.52 | 9.01 | (-) 4.51 |
| 1981 | 10.37 | 10.07 | (-) 0.30 |
| 1982 | 6.13 | 5.51 | (-) 0.62 |
| 1983 | 3.22 | 4.87 | 1.65 |
| 1984 | 4.26 | 5.88 | 1.62 |
| 1985 | 3.57 | 1.04 | (-) 2.53 |
| 1986 | 1.92 | 2.97 | 1.05 |
| 1987 | 3.65 | 6.38 | 2.73 |
| 1988 | 4.08 | 4.93 | 0.85 |
| 1989 | 4.80 | 3.96 | (-) 0.84 |
| 1990 | 5.39 | 4.62 | (-) 0.77 |
| 1991 | 4.27 | 3.73 | (-) 0.54 |
| 1992 | 3.01 | 5.15 | 2.14 |
| 1993 | 2.95 | 0.86 | (-) 2.09 |
| 1994 | 2.56 | 2.68 | 0.12 |
| 1995 | 2.83 | 4.01 | 1.18 |
| 1996 | 2.95 | 4.89 | 1.94 |
| 1997 | 2.29 | 5.84 | 3.55 |
| 1998 | 1.56 | 5.23 | 3.67 |
| 1999 | 2.21 | 5.57 | 3.49 |
| 2000 | 3.36 | 5.53 | 2.17 |
| 2001 | 2.85 | 2.39 | (-) 0.46 |
| 2002 | 1.58 | 1.01 | (-) 0.57 |
| 2003 | 2.28 | 2.45 | 0.17 |
| 2004 | 2.66 | 4.65 | 1.99 |
| 2005 | 3.39 | 3.66 | 0.27 |
| 2006 | 3.23 | 4.60 | 1.37 |
| 2007 | 2.83 | 4.54 | 1.71 |
| 2008 | 3.86 | 4.40* | 0.54 |
| Wages shown are the calendar year average wages used in the Social Security calculations. |  |  |  |
| *Estima |  |  |  |

Inflation over the past 18 years has averaged 2.6\%. Salary increases over the same period have averaged 4.7\% in ERS and 6.3\% in PFRS.

A general economic theory states that the excess of the increase in total wages (excluding merit increases) over the increase in inflation is an indication of the increase in productivity. Although the above table shows that, nationally, inflation often has been greater than general wage increases, long-term experience and the System's own experience suggest that wage increases will exceed inflation.

The following chart shows: (1) actual average salary increase percentages for full-time members, including merit and productivity increases (2) the increase in the consumer price index and (3) the automatic COLA increases.

| Fiscal Year Annual Salary Increases Compared to CPI |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fiscal Year <br> Ending <br> 3/31 | Salary Increases |  |  | CPI | COLA

Since the State is such a large employer in the ERS (more than $40 \%$ of salaries), a further breakdown of negotiated salary increases for its two largest unions is as follows:

| Negotiated Salary Increases for State Union Employees |  |  |
| :---: | :---: | :---: |
| Fiscal Year Ending 3/31 | CSEA | PEF |
| 1972 | 6.0\% | 6.0\% |
| 1973 | 4.0 | 4.0 |
| 1974 | 6.5 | 6.5 |
| 1975 | 5.5 | 5.5 |
| 1976 | 0.0 | 0.0 |
| 1977 | 0.0 | 0.0 |
| 1978 | $5.0+4.0$ (9.2\%) | 5.0 + 4.0 (9.2\%) |
| 1979 | 5.0 | 5.0 |
| 1980 | 7.0 | 7.0 |
| 1981 | 7.0 | 7.0 |
| 1982 | 6.4 | 7.0 |
| 1983 | 9.0 | 9.0 |
| 1984 | $5.0+4.76$ (10\%) | 8.0 |
| 1985 | $5.0+4.76$ (10\%) | 8.0 |
| 1986 | 5.0 | 5.0 |
| 1987 | 5.5 | 5.0 |
| 1988 | 6.0 | 5.0 |
| 1989 | 5.0 | 5.0 |
| 1990 | 5.0 | 5.0 |
| 1991 | 5.5 | 5.5 |
| 1992 | 0.0 | 0.0 |
| 1993 | 0.0 | 0.0 |
| 1994 | 4.0 | 4.0 |
| 1995 | $4.0+1.25$ | $4.0+1.25$ |
| 1996 | 0.0 | 0.0 |
| 1997 | \$550 bonus | \$550 bonus |
| 1998 | \$700 bonus, 3.5\% | \$700 bonus, 3.5\% |
| 1999 | 3.5 | 3.5 |
| 2000 | \$500 bonus, 3.0\% | \$500 bonus, 3.0\% |
| 2001 | 3.0 | 3.0 |
| 2002 | 3.5 | 3.5 |
| 2003 | 3.5 | 3.5 |
| 2004 | -- | -- |
| 2005 | \$800 bonus, 2.5\% | \$800 bonus, 2.5\% |
| 2006 | 2.75 | 2.75 |
| 2007 | 3.0 | 3.0 |
| 2008 | \$800 \& 3.0\% | \$800 \& 3.0\% |
| 2009-11 | 3\%,3\%,4\% | 3\%,3\%,4\% |

In addition to negotiated raises, there are other payments which increase salary. These include awards, longevity payments, evaluation increases and promotions.

Actual average individual salary increases for the ERS and the PFRS (State and Local) have been as follows:

| Average Annual Salary Increase Compared to CPI |  |  |  |
| :---: | :---: | :---: | :---: |
| Year | ERS | PFRS | CPI |
| $4 / 1 / 71-3 / 31 / 76$ | $8.3 \%$ | $10.7 \%$ | $6.9 \%$ |
| $4 / 1 / 76-3 / 31 / 81$ | 7.3 | 8.7 | 9.6 |
| $4 / 1 / 81-3 / 31 / 86$ | 10.2 | 9.8 | 4.2 |
| $4 / 1 / 86-3 / 31 / 91$ | 8.0 | 9.3 | 4.4 |
| $4 / 1 / 91-3 / 31 / 96$ | 4.3 | 6.0 | 2.9 |
| $4 / 1 / 96-3 / 31 / 01$ | 5.0 | 6.2 | 2.5 |
| $4 / 1 / 01-3 / 31 / 06$ | 4.6 | 7.8 | 2.6 |
| $4 / 1 / 06-3 / 31 / 09$ | 5.6 | 4.7 | 2.1 |

Reviewing the above information, I recommend maintaining the salary scale from tables by age for an overall increase of $5.4 \%$ for ERS and $6.7 \%$ for PFRS.

## PART IV DEMOGRAPHIC ASSUMPTIONS

Summary of the 2006-2009 One Year Experience Studies - ERS:

|  | FYE 09 | FYE 08 | FYE 07 | FYE 06 |
| :--- | :---: | :---: | :---: | :---: |
| Accidental Death | 0.307 | 0.207 | 0.105 | 0.530 |
| Ordinary Death | 0.827 | 0.883 | 0.839 | 0.875 |
| Withdrawal: 0-1 Yr | 1.035 | 0.910 | 0.962 | 0.992 |
| Withdrawal: 1-2 Yrs | 0.930 | 0.987 | 1.041 | 1.099 |
| Withdrawal: 2-3 Yrs | 0.872 | 0.952 | 0.991 | 1.150 |
| Withdrawal: 3-4 | 0.972 | 1.024 | 1.153 | 1.224 |
| Withdrawal: 4 -<5 Yrs | 0.990 | 0.958 | 1.147 | 0.981 |
| Withdrawal: 5 -<10 Yrs | 0.872 | 0.855 | 0.905 | 0.902 |
| Withdrawal: 10+ Yrs | 0.822 | 0.889 | 0.987 | 0.933 |
| Tier 1,2 Ordinary Disability | 0.936 | 1.024 | 0.819 | 0.865 |
| Tier 3,4 Ordinary Disability | 1.008 | 0.887 | 0.979 | 1.062 |
| Tier 1,2 Accidental Disability | 0.339 | 0.729 | 0.504 | 1.445 |
| Tier 3,4 Accidental Disability | 0.572 | 0.679 | 0.906 | 1.560 |
| Tier 1 Regular Retirement | 0.826 | 1.054 | 1.016 | 0.963 |
| Tier 2,3,4 Regular Retirement | 0.778 | 0.866 | 0.894 | 0.887 |
|  |  |  |  |  |
| Aggregate Service | 1.159 | 1.115 | 1.098 | 1.165 |
| Aggregate Disability | 1.040 | 1.109 | 1.119 | 1.116 |
| Male Beneficiaries | 1.185 | 1.209 | 0.954 | 0.963 |
| Female Beneficiaries | 1.237 | 1.177 | 1.112 | 1.176 |

Summary of the 2006-2009 One Year Experience Studies - Police and Fire

|  | FYE 09 | FYE 08 | FYE 07 | FYE 06 |
| :--- | :---: | :---: | :---: | :---: |
| Accidental Death | 0.400 | 1.603 | 1.618 | 0.813 |
| Ordinary Death | 0.614 | 0.661 | 0.609 | 0.988 |
| Withdrawal: | 0.859 | 0.830 | 0.908 | 0.817 |
| Ordinary Disability | 0.708 | 0.521 | 0.997 | 0.774 |
| Perf of Duty Disability | 1.301 | 1.450 | 1.019 | 0.913 |
| Accidental Disability | 0.831 | 0.949 | 0.981 | 1.232 |
| Service Retirement |  |  |  |  |
| 20 Yr Tier 1 | 0.709 | 0.575 | 0.603 | 0.587 |
| 20 Yr Tier 2 | 0.863 | 0.914 | 0.961 | 1.112 |
| 384e Tier 1 (add'l 60ths) | 0.554 | 0.431 | 0.635 | 0.636 |
| 384e Tier 2 (add'l 60ths) | 0.823 | 0.968 | 1.027 | 1.053 |
| State Police Tier 1 | 1.404 | 1.638 | 0.655 | 1.312 |
| State Police Tier 2 | 0.778 | 0.822 | 0.682 | 0.828 |
|  |  |  |  |  |
| Police/Fire Service | 1.021 | 1.007 | 1.074 | 1.182 |
| Police/Fire Disability | 1.033 | 0.968 | 0.886 | 1.350 |

I recommend that we continue to use the existing demographic tables.
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